

# REIT Statistics

## SOUTH ARM



### Statistical Information - 2018

#### Land

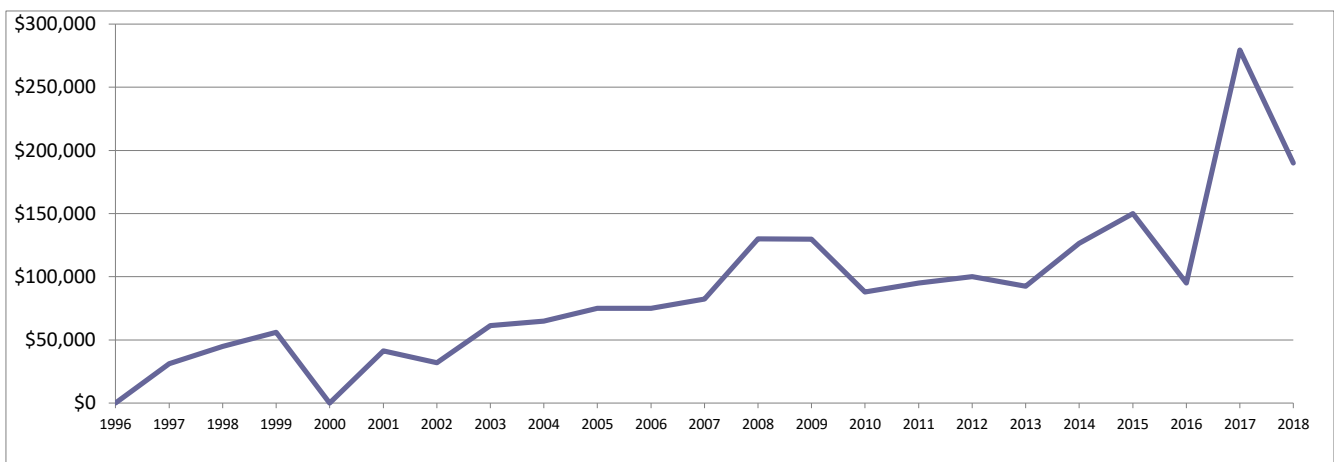
Sales:	<b>3</b>	Percentage Change	
Median:	<b>\$190,000</b>	last year:	<b>-32.0%</b>
Lower Quartile:	<b>\$175,250</b>	2 years prior:	<b>100.0%</b>
Upper Quartile:	<b>\$207,500</b>	5 years prior:	<b>105.4%</b>
Median Days on Market:	<b>15</b>	10 years prior:	<b>46.2%</b>

Year	Sales	Sell Price			Quartile		Days on Market
		Median	Min Price	Max Price	Lower	Upper	
1996	0	NA	NA	NA	NA	NA	NA
1997	2	\$31,250	\$10,000	\$52,500	\$20,625	\$41,875	2081
1998	8	\$45,000	\$12,000	\$90,000	\$21,375	\$52,500	232
1999	7	\$56,000	\$15,500	\$84,000	\$19,250	\$76,500	82
2000	0	NA	NA	NA	NA	NA	NA
2001	4	\$41,250	\$19,500	\$100,000	\$21,750	\$70,000	138
2002	9	\$32,000	\$19,000	\$165,000	\$20,000	\$69,000	214
2003	18	\$61,500	\$22,500	\$480,000	\$27,500	\$124,000	38
2004	11	\$65,000	\$19,500	\$175,000	\$23,750	\$92,500	83
2005	3	\$75,000	\$42,500	\$85,000	\$58,750	\$80,000	65
2006	11	\$75,000	\$51,250	\$325,000	\$57,500	\$255,000	89
2007	7	\$82,500	\$68,000	\$142,500	\$72,500	\$85,000	81
2008	5	\$130,000	\$80,000	\$250,000	\$125,000	\$165,000	86
2009	6	\$129,750	\$90,000	\$235,000	\$105,625	\$138,875	30
2010	9	\$88,000	\$80,000	\$275,000	\$80,000	\$135,000	119
2011	1	\$95,000	\$95,000	\$95,000	\$95,000	\$95,000	97
2012	5	\$100,000	\$50,000	\$229,000	\$90,000	\$145,000	0
2013	1	\$92,500	\$92,500	\$92,500	\$92,500	\$92,500	244
2014	6	\$126,500	\$107,000	\$350,000	\$121,500	\$196,750	87
2015	5	\$150,000	\$98,500	\$255,000	\$135,000	\$220,000	244
2016	1	\$95,000	\$95,000	\$95,000	\$95,000	\$95,000	1328
2017	3	\$279,500	\$180,000	\$285,000	\$229,750	\$282,250	85
2018	3	\$190,000	\$160,500	\$225,000	\$175,250	\$207,500	15

Note: 2018 data includes 01/01/18 to 30/09/18

## SOUTH ARM

### Median Land Price Movement



While REIT has full confidence in its figures, no warranty, no guarantee, or holding out, either expressed or implied is given and persons or companies who pursue financial investment or otherwise who act on the basis of this data do so at their own risk.

Prepared by Research 31/10/2018