

### Statistical Information - 2018

#### Land

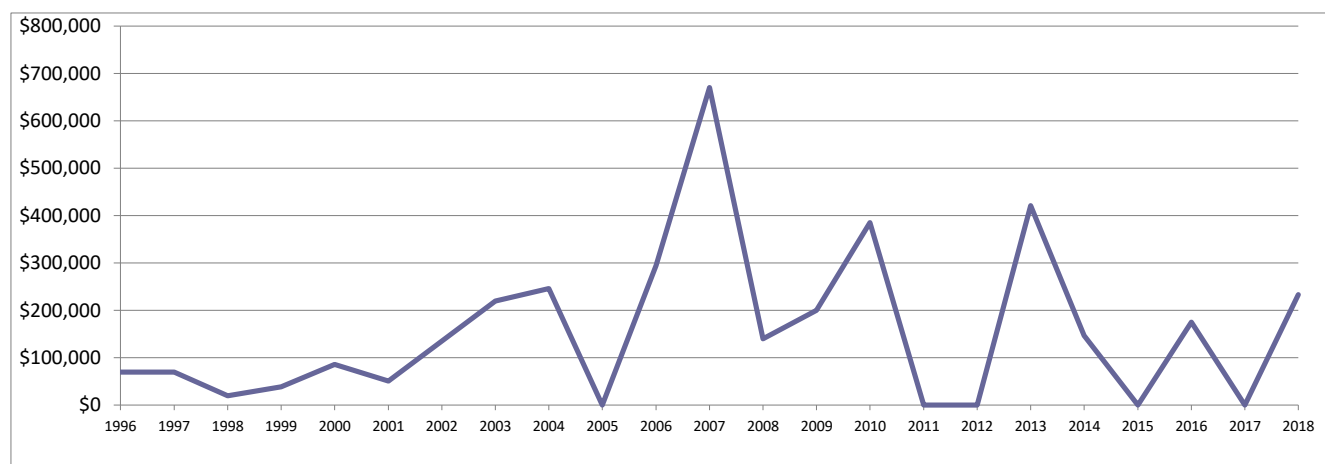
Sales:	<b>1</b>	Percentage Change	
Median:	<b>\$233,000</b>	last year:	<b>NA</b>
Lower Quartile:	<b>\$233,000</b>	2 years prior:	<b>33.1%</b>
Upper Quartile:	<b>\$233,000</b>	5 years prior:	<b>-44.7%</b>
Median Days on Market:	<b>47</b>	10 years prior:	<b>66.4%</b>

Year	Sales	Sell Price			Quartile		Days on Market
		Median	Min Price	Max Price	Lower	Upper	
1996	3	\$70,000	\$65,000	\$70,000	\$67,500	\$70,000	19
1997	3	\$70,000	\$60,000	\$226,000	\$65,000	\$148,000	103
1998	1	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	0
1999	3	\$39,000	\$30,000	\$49,000	\$34,500	\$44,000	456
2000	9	\$86,000	\$70,000	\$115,000	\$80,000	\$90,000	26
2001	4	\$50,750	\$32,000	\$97,000	\$43,625	\$64,750	55
2002	2	\$135,250	\$127,500	\$143,000	\$131,375	\$139,125	577
2003	3	\$220,000	\$52,250	\$350,000	\$136,125	\$285,000	45
2004	2	\$246,000	\$107,000	\$385,000	\$176,500	\$315,500	49
2005	0	NA	NA	NA	NA	NA	NA
2006	1	\$295,000	\$295,000	\$295,000	\$295,000	\$295,000	144
2007	1	\$670,000	\$670,000	\$670,000	\$670,000	\$670,000	37
2008	1	\$140,000	\$140,000	\$140,000	\$140,000	\$140,000	154
2009	1	\$200,000	\$200,000	\$200,000	\$200,000	\$200,000	245
2010	3	\$385,000	\$155,000	\$435,000	\$270,000	\$410,000	41
2011	0	NA	NA	NA	NA	NA	NA
2012	0	NA	NA	NA	NA	NA	NA
2013	1	\$421,000	\$421,000	\$421,000	\$421,000	\$421,000	1069
2014	1	\$147,000	\$147,000	\$147,000	\$147,000	\$147,000	206
2015	0	NA	NA	NA	NA	NA	NA
2016	5	\$175,000	\$170,000	\$245,000	\$170,000	\$175,000	224
2017	0	NA	NA	NA	NA	NA	NA
2018	1	\$233,000	\$233,000	\$233,000	\$233,000	\$233,000	47

Note: 2018 data includes 01/01/18 to 30/09/18

## LAUDERDALE

### Median Land Price Movement



While REIT has full confidence in its figures, no warranty, no guarantee, or holding out, either expressed or implied is given and persons or companies who pursue financial investment or otherwise who act on the basis of this data do so at their own risk.

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