

### Statistical Information - 2018

#### Other Dwellings

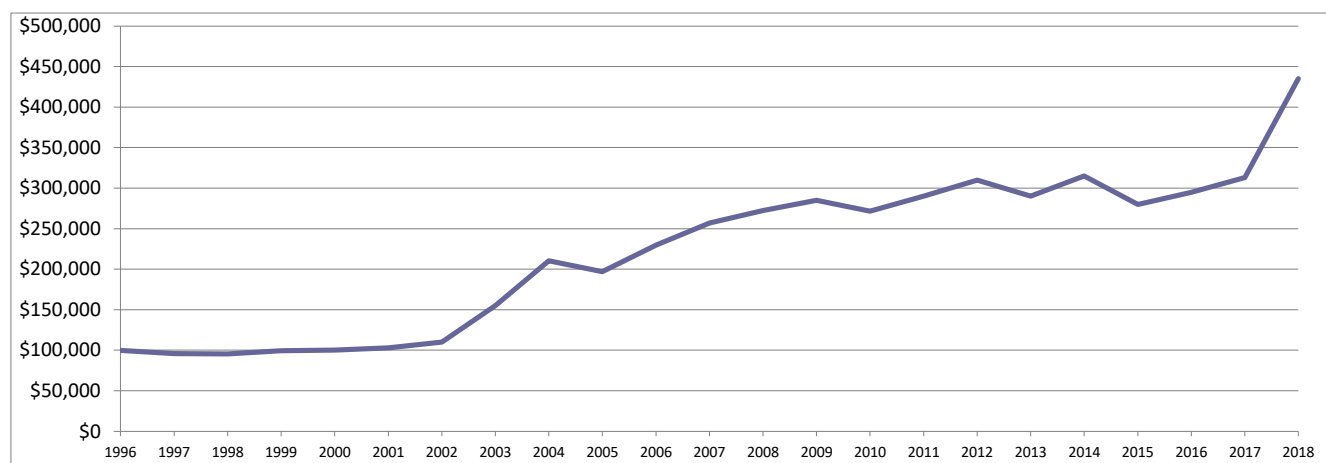
Sales:	<b>15</b>	Percentage Change	
Median:	<b>\$435,000</b>	last year:	<b>39.0%</b>
Lower Quartile:	<b>\$405,000</b>	2 years prior:	<b>47.5%</b>
Upper Quartile:	<b>\$440,000</b>	5 years prior:	<b>50.0%</b>
Median Days on Market:	<b>227</b>	10 years prior:	<b>59.6%</b>

Year	Sales	Sell Price			Quartile		Days on Market
		Median	Min Price	Max Price	Lower	Upper	
1996	11	\$99,950	\$80,000	\$122,500	\$87,750	\$106,500	113
1997	8	\$95,975	\$78,500	\$126,000	\$85,500	\$103,750	90
1998	8	\$95,500	\$84,000	\$115,000	\$85,000	\$112,750	262
1999	10	\$99,225	\$83,000	\$113,000	\$92,863	\$109,875	42
2000	15	\$100,100	\$85,000	\$110,300	\$89,500	\$105,000	36
2001	8	\$103,000	\$77,000	\$142,000	\$89,250	\$117,000	149
2002	10	\$110,100	\$87,000	\$142,000	\$94,375	\$122,750	54
2003	6	\$155,000	\$115,000	\$195,000	\$149,963	\$182,500	7
2004	3	\$210,500	\$184,000	\$218,000	\$197,250	\$214,250	29
2005	7	\$197,000	\$165,000	\$255,000	\$190,000	\$224,500	35
2006	16	\$229,900	\$200,000	\$248,000	\$224,000	\$239,450	43
2007	6	\$256,778	\$230,000	\$375,000	\$238,389	\$271,750	23
2008	8	\$272,500	\$215,500	\$415,000	\$249,425	\$291,000	53
2009	9	\$285,000	\$230,000	\$395,000	\$274,000	\$300,000	45
2010	8	\$271,750	\$220,000	\$375,000	\$239,750	\$279,875	52
2011	9	\$290,000	\$270,000	\$357,000	\$274,000	\$341,000	33
2012	9	\$310,000	\$270,000	\$375,000	\$285,000	\$344,000	79
2013	7	\$290,000	\$240,000	\$410,000	\$265,000	\$333,500	194
2014	5	\$315,000	\$244,000	\$415,000	\$302,000	\$355,000	41
2015	5	\$280,000	\$255,000	\$315,000	\$267,500	\$285,000	44
2016	7	\$295,000	\$247,000	\$320,000	\$271,250	\$307,920	34
2017	12	\$313,000	\$215,000	\$445,000	\$300,500	\$360,000	36
2018	15	\$435,000	\$325,000	\$472,470	\$405,000	\$440,000	227

Note: 2018 data includes 01/01/18 to 30/09/18

## GEILSTON BAY

### Other Dwellings Median Price Movement



While REIT has full confidence in its figures, no warranty, no guarantee, or holding out, either expressed or implied is given and persons or companies who pursue financial investment or otherwise who act on the basis of this data do so at their own risk.

Prepared by Research 31/10/2018