

Experienced Property Representatives

Are you the Right Fit?

First National Real Estate Hobart & Kingston are recognised for delivering industry award-winning service. We are a strong and cohesive team looking for like-minded salespeople to help with the increasing workload and add value to the business.

We are seeking self-motivated, mature, enthusiastic and independent sales team members with a passion for delivering exceptional service standards, combined with the highest level of professional ethics. We need the right people with the desire to succeed whilst maintaining the business's hard-fought, solid reputation within the community and the industry.

The hours are flexible, and the remuneration structure is above award wage with performance-based, commission percentage increase incentives available.

The Position and Location:

Providing all aspects of real estate sales within a supportive, no-nonsense and transparent environment.

The Hobart office is a hot desk/client meeting space situation with high foot traffic exposure. Agents can access this space whenever needed. Work from home or on the road with highly experienced, in-office and remote administrative support. The Kingston office has full time or hot desk office space available if convenient for your base location and professional network.

Management/guidance is tailored to suit the experience level of the individual. If you're ambitious and have considered opening your own office, we can help you achieve that goal too.

We have a dedicated, university trained, social media manager if this aspect is not your forte and you would rather just focus on making sales. Current technology systems are all cloud-based and on par with or often surpassing the best on offer. Outstanding sales results, even throughout a tough market, is a direct result of shared knowledge and experience and the collaborative culture. If you're not making sales right now, we can help you change that.

Being part of a uniquely structured brand means no franchise boundaries or politics to navigate, list and sell anywhere. Unlimited head office and interoffice support is consistently shown with the First National Convention being held in Hobart this year as an expression of this support.

Essentials Requirements:

- Real estate sales experience
- Current Property Representative's Licence
- Current driver's licence
- Excellent presentation
- Excellent written and verbal communication
- Strong organisational skills with an eye for detail

The benefits and perks:

- We offer fantastic conditions and provide a culture where you will be appreciated, treated fairly, and generously remunerated for your hard work.
- Being part of one of the nation's biggest real estate brands means your potential professional development is unlimited.
- International and interstate training, convention and award opportunities are provided.
- Parking is provided in both office locations.

Not all agencies are the same, there really is a better option. If you're finally ready for a change, contact us today!

Confidentiality is assured.

Apply now by submitting your resume and a cover letter telling us why you think we are the right fit for you.